

## MOBILE SCANNER ADOPTION ANALYSIS BETWEEN EMPLOYMENT AND EDUCATIONAL BACKGROUND – AN ANALYSIS OF LOGISTIC REGRESSION

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### ABSTRACT

As of today, the mobile apps may be downloaded everywhere. The development of mobile apps depends on the type of the work. An increasing use of mobile app is scanner apps due to an easy use. This paper presents the regression analysis on employment and educational background of the mobile scanner app because this research used category in the questionnaire. The use of logistic regression is to prove that any different comparisons are detected between employment and educational background so that the use of mobile scanner can be optimally used. The results show that educational background and employment have vital roles for mobile scanner adoption. This study also proves that previous researches on mobile scanner adoption were true for UTAUT model and comparison analysis.

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### INTRODUCTION

The use of smartphone is increasing rapidly in Indonesia from time to time. As of today, the ownership of smartphone is almost equal of the number of total mobile phone used [1]. It means that mostly people in Indonesia uses smartphone as mobile device to communicate and get other things done [2].

About 85% of total population in Indonesia already owned mobile phone with any type, while the smartphone ownership itself raised from only 43 % from total mobile phone owned up to 94% in 2019 of total population in comparison of 96% total mobile phone owned [2]. This proves that almost of mobile phone owned in Indonesia in 2019 are smartphone and it became important device for most Indonesian users.

As for smartphone's operation system used in Indonesia, there are almost no competition due to the number of total android operating system used in Indonesia reach out up from 76% in 2016 to 92% in 2020 of total percentage mobile operating system used in Indonesia [2]. The only operating system that is able to catch up is iOS even though the gap is still far behind [3].

Table 1 is several most downloaded digital image scanner apps in Google play.

Table 1. Most Download Digital Image Scanner [4]

Apps	Download	Published by	Output File	OCR
CamScanner HD	100,000,000 +	INSTIG	PDF	Yes
Adobe Scan:PDF	10,000,000 +	Adobe	PDF	Yes
Office Lens	10,000,000 +	Microsoft Corporation	PDF, JPG, onenote	Yes
Clear Scan	10,000,000 +	Indi Mobile App	PDF, JPG	Yes
Camera Scanner to PDF	10,000,000 +	Tap-Mobile	PDF	Yes
Google Drive	5,000,000,000 +	Google LLC	PDF	No

The latest researches on mobile scanner adoption had proven the positive results. The UTAUT analysis for mobile scanner adoption education and employment had positive effects compared to age, gender, experience, habit, and

so on using Partial Least Square-Structural Equation Modelling (PLS-SEM) [5]. While, the comparison analysis on mobile phone scanner technology adoption showed that employment/work purpose is main reason for adoption rather than education using two-way ANOVA analysis [6]. So that, this research aim is to prove that the combination of employment and education may deliver better adoption for mobile phone scanner.

This paper will follow some sections. The next section is our literature regarding this study purpose. The following section discusses our method to reach the aim and shows the results. The last section is conclusions and limitation of the study.

**LITERATURE REVIEW**

Several research about smartphone’s app have been conducted. There is discussion about smartphone user segmentation resulted some segments [7], among them is called utilitarians which use primarily and spend most of time on productivity apps with such age ranges [8]. Other study revealed that productivity apps is important, but not creating addiction [9]. While some other observe behavioral intentions toward apps [10] or users comparison with or without apps in their daily activities [11], but very few had discussed about productivity apps, especially within this article which will discuss influences of educational background and employment on the tendency of productivity apps usage, in this case digital mobile scanner [12].

**RESEARCH METHOD**

This research used quantitative approach with data collection from questionnaires with logistic regression model [13] because we use categorical that converted to number as dependent variable [14]. Below is the research flowchart:

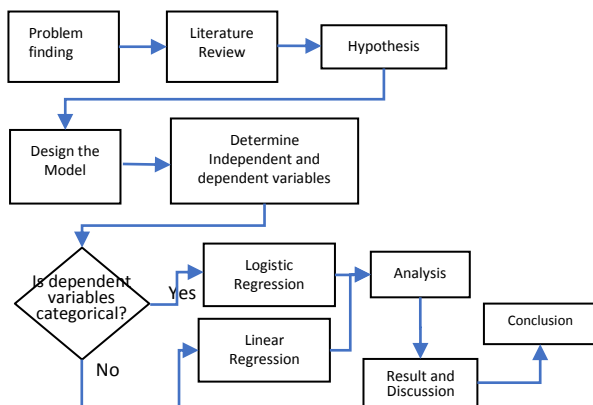


Figure 1. Research Logistic Regression

**Sampling**

Variabels in this research consisted of educational background (ED), employment (EM) as independent variables and digital mobile scanner usage (DMS) as dependent variables [15]. About 340 respondents across several big cities in Indonesia from various backgrounds participated in this research but reduced to 310 due to lack of completed informations [16]. The employment status that has been collected came from numerous background so we divided it into only 5 categories, i.e: unemployment, student, employee, self employeeed, and entrepreneur. As for education background, we categorized in from high school up to doctoral (Ph.D) degree, while it is considered to represent the user of Portable Digital Scanner through the smartphone.

**Regression Logistic Analysis**

Hypotheses testing that conducted in this article consist of two as follows:

$H_1$ : Education background has significant effect to usage of smartphone’s digital mobile scanner apps

$H_2$ : Employment has significant effect to usage of smartphone’s digital mobile scanner apps

Below is the basic function of logistic regression model in this research [17]:

$$\ln\left(\frac{\hat{p}}{1 - \hat{p}}\right) = \beta_0 + \beta_1 \cdot ED + \beta_2 \cdot EM \quad (1)$$

If  $\hat{p}$  is probability of the event from dependent variable  $DMS = 1$  then, with simple algebraic calculation, we have [18]:

$$\hat{p} = \frac{b(\beta_0 + \beta_1 \cdot ED + \beta_2 \cdot EM)}{b(\beta_0 + \beta_1 \cdot ED + \beta_2 \cdot EM) + 1} \text{ for } 0 < \hat{p} < 1 \quad (2)$$

As of odds ratio (OR) for effect of each independent variables EDU and EM to dependent variable DMS in the logistic regression, the defined formula as follows [19]:

$$Odds\ Ratio = e^{\beta_1 \cdot ED + \beta_2 \cdot EM} \quad (3)$$

Wald statistic is used in this article for assessment alternative, where similar to t-test in linear regression [20]. It tested significance of each coefficients of independent variables [21]. This Wald statistic is later compared with  $\chi^2$  from table depended on DF (degree of freedom) each test is run. The wald statistic formula is as follows [22]:

$$W_j = \frac{\beta_j^2}{SE_{\beta_j}^2} \tag{4}$$

Where  $\beta_j = \beta_0 + \beta_1.ED + \beta_2.EM$

Logistic regression in this article used Cox and Snell  $R^2$  and Nagelkerke  $R^2$  rather than measured as normal  $R^2$  as of index of goodness of fit assessment which can be conducted as follows [23]:

$$R^2 = 1 - \left(\frac{L_0}{L_M}\right)^{\frac{2}{n}} \tag{5}$$

$$= 1 - e^{2(\ln(L_0) - \ln(L_M))/n}$$

$L_0$  and  $L_M$  are the likelihoods for the model being fitted, where the difference between Cox and Snell and Nagelkerke is only the maximum value of Cox and Snell approach is only about 0.75 and Nagelkerke is equal to 1.

**Data Conversion and Coding**

Data from each variable are converted into categorical as nominal and ordinal type of data values as follows:

Table 2. Data Conversion

Variable	Description	Categorical Values
DMS	Using DMS apps	1
	Not using DMS apps	0
EDU	High School	1
	Associate Degree	2
	Bachelor	3
	Master	4
	PhD	5
EM	Unemployment	1
	Student	2
	Employee	3
	Self Employed	4
	Entrepreneur	5

The number of categorical value in DMS and EM column represents the nominal type which does not have any rank or better value each other, while in the EDU variables represents the ordinal type which have rank that the higher the value is, means the better.

**RESULTS AND DISCUSSION**

Detailed respondent's description about educational backgrounds, employments, and digital mobile scanner usage that collected from questionnaires can be seen in table 3:

Table 3. Respondents Description

Education and Employment	Using Digital Mobile Scanner				Total
	Female		Male		
	No	Yes	No	Yes	
<b>High School</b>	34	50	17	83	184
Unemployed	11	4	2	7	24
Student	21	42	14	68	145
Employee	1	4	1	7	13
Entrepreneur	1			1	2
<b>Associate Degree</b>		3	1		4
Student		1			1
Employee		1			1
Entrepreneur		1	1		2
Bachelor	19	17	9	32	77
Unemployed	3	2	2	1	8
<b>Student</b>	1	7		10	18
Employee	13	7	5	17	42
Entrepreneur	2	1	2	1	6
Self Employed				3	3
<b>Master</b>	13	10	7	14	44
Unemployed	1	2	1	2	6
Employee	11	6	4	9	30
Entrepreneur	1		2		3
Self Employed		2		3	5
<b>PhD</b>				1	1
Employee				1	1
<b>Grand Total</b>	<b>66</b>	<b>80</b>	<b>34</b>	<b>130</b>	<b>310</b>

Table 4 is the result of Logistic Regression of the model.

Table 4. Results Regression

Description	Values	DF	P-Value	Explanation
<b>Total Samples</b>	310			
Not using DMS apps	100			
Using DMS apps	210			
Variable in the Equations (Step 0) before inserting independents variables		1	0.000	
Slope (B)	0.742			
Standard Error	0.121			
Wald	37.29			
Odd Ratio / Exp (B)	2.100			
Variables not in the Equation				
Educational Background	5.049	1	0.025	
Employment	13.221	1	0.000	
Iteration history				DF=N-k-1 =310-2-1=307
Step 1-2 log likelihood	375.693			

Step 2-2 log likelihood	375.320			$\chi^2_{table}$ (DF=307) =348.86
Step 3-2 log likelihood	373.320			
Step 4-2 log likelihood	373.320			
Omnibus Test (Maximum Likelihood) $\chi^2$	14.536	2	0.001	$\chi^2_{table}$ (DF=2)=5.991
Pseudo R Square				
Cox & Snell R <sup>2</sup>	0.46			independent variables ability to predict is 46 % based on Cox & Snell approach
Nagelkerke R <sup>2</sup>	0.64			independent variables ability to predict is 64 based on Nagelkerke approach
Goodness of Fit				
Hosmer and Lemeshow Test $\chi^2$	11.057	5	0.05	$\chi^2_{table}$ (DF=5)=11.0705
Result				
Percentage Correct of Not using DMS Apps	14.0%			
Percentage Correct of using DMS Apps	91.4%			
Accuracy of Model	66.5%			
Equation Variables				
Education Background				
Exp (B)	1.157		0.16	
Standar Error	0.104			
Employment				
Exp (B)	1.282		0.002	
Standar Error	0.080			

From table 4 above, the number of total samples are 310, which divided into two category that are people who did not use Digital Mobile Service describe as “0” as many as 100 respondents and who did use it as “1” with total 210 respondents.  $-2 \log$  Likelihood (373.320) <  $\chi^2_{table}$  (348.86) which means accept null-hypothesis that indicate model above with independent variables is Fitted with the data. As the value of  $\chi^2(14.536) > \chi^2_{table}$  (DF=2)=5.991 with significance p (0,001), then it means that null-hypothesis again is rejected that indicated

education and employment have significant effect toward desire to use digital mobile scanner application [24] with total effect of 64 % (with Nagelkerke R2 approach) [25]. As of Goodness of Fit test, we obtained  $\chi^2$  from Hosmer and Lemeshow Test 11.057 <  $\chi^2_{table}$  (DF=5) = 11.0705 which indicated that null-hypothesis where the model is fit, is accepted. It means following hypothesis testing for the model can be done because there are no significant difference between model and observation values and can represent the actual conditions with overall percentage of the model's accuracy in this article is 66.5 %. While we accept both hypotheses testing from each independent variables, the effect of them respectively, are shown from the value of Odds Ratio (OR) for each independent variables namely EDU and EM. The logistic regression function in this article is as follows:

$$\ln\left(\frac{\hat{p}}{1-\hat{p}}\right) = 1.557 + 0.146 \text{ EDU} + 0.249 \text{ EM} \quad (6)$$

P value of Wald statistic for EDU as education background is < 0.05 means that educational background give no partial effect to desire to use digital mobile scanner apps, while on the contrary, p value of Wald statistic for EM as employment is > 0.05 which indicates that employment have significant partial effect of the observed desire to use digital mobile scanner apps. From the Table 1 and equation above, EDU give the result that people with higher education give 1.157 times the chance of using Digital Mobile Scanner (DMS) [26] And EM shows that as better employment give chances of 1.282 times of using DMS [27].

**CONCLUSION**

As for the result shown above, although we decided to accept both Null Hypotheses, it came with the interesting results. It indicated that smartphone usage in the modern day is not only for basic and social needs, but also served as work devices that can be relied on. People with higher education and better employment status tend to use Digital Mobile Scanner likely rather than people with less education and the one with less employment. One of significant development of smartphone today is the use of camera as modern digital scanner with a form of application as a replacement of old conventional scanner that can be downloaded anytime. Many people use it to increase their productivity in work and educational purposes. This study delivers the perspective of how educational background and

employment affect the usage of their smartphone, especially for advanced use such as camera utilization as documents scanner. It resulted that educational background has no partial effect but rather as supportive factor when combined with better employment.

#### LIMITATION OF THE STUDY

This study has some limitations. First limitation is that the variables are educational background and employment. Second limitation is that data conversion can be changed for better analysis. Third limitation is that bigger respondent can be national level. Hence, all limitations can be done for future works.

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